



Tax Sales Fund & Strengthen Communities

EQUITABLE. EFFECTIVE. EFFICIENT

PROPERTY TAX SALES PLAY A CRUCIAL
ROLE IN FUNDING THE COMMUNITY
SERVICES THAT **TAXPAYERS RELY ON.**

Tax lien investors are the lifeline that decreases property foreclosures and ensures the continuity of essential community services.

Secure & Reliable Income for Essential Government Services

Tax lien sales are an effective tool to collect money for unpaid property taxes. The most effective tax lien sales have built in safeguards to protect those who need additional assistance such as the elderly, the indigent, and the disabled.



HOW TAXPAYERS BENEFIT

- Decreased risk of future tax increases
- Reliable funding for government programs
- Assurance that everyone will pay his/her fair share
- Privatization of government functions
- Increased property values by improvement of blighted properties

DELINQUENT TAXPAYERS BENEFIT

- Redemption time period is unchanged or extended
- Interest rate is often less than statutory rate
- Payment plans may be established by the lien purchaser
- Fairness and transparency in application of laws
- Statutory protections continue after lien sale
- Collection and notification procedures controlled by state statutes

HOW GOVERNMENTS BENEFIT

- Receipt of immediate cash for delinquent taxes
- Certainty of cash flow to improve future budgeting
- Eliminate headline risk
- Increased revenues without raising taxes or increasing public debt
- Decreased in future delinquency rates

HOW INVESTORS BENEFIT

- Earn interest and penalties provided by law for every month taxes are unpaid
- Investment secured by lien on real property

\$22 Billion

in property taxes went unpaid last year in America.

Learn More about delinquent property tax collection methods at ntla.org

Property Tax Sales: State-specific Efficiency

Every State has some form of property tax enforcement for those owners who fail to pay on time. It's a reality that necessitates a robust and nuanced approach to delinquent property tax collection—one that is **equitable, effective, and efficient for all**. Embracing the diversity of our states and their unique processes is key to achieving success in this critical endeavor.

Delinquent property tax sales serves as a potent instrument for counties and municipalities, providing a means to break the cycle of decline and ensure that properties find responsible stewards, ultimately becoming assets to their respective neighborhoods.

Tax Sales fund public services, fortify neighborhoods, safeguard vulnerable property owners, and mitigate the adverse effects of vacancy and abandonment on residents.

The numerous delinquent property tax collection methods currently available are essential and evolving to better align with the goals of managing vacant properties and funding county budget shortfalls.

Each state's distinct process is designed with a purpose—to cater to the unique needs and intricacies of its local landscape. Understanding and appreciating these differences will empower communities to tailor their approaches effectively, ensuring that property sales contribute not only to revenue streams but also to the overall health and vibrancy of neighborhoods.



The road to effective delinquent property tax collection lies in recognizing and celebrating the diversity of states' processes. By doing so, we can build equitable, effective, and efficient systems that not only meet the challenges of tax delinquency but also foster thriving communities across the nation.

Learn More about delinquent property tax collection methods at ntla.org